



**FY2008 1st Quarter
Earnings Results Briefing**

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Disclaimer

- **Targets for operating results and other forward-looking statements contained in this presentation represent management's judgments based on information available at the time this presentation was prepared. Such statements embody a variety of uncertainties**
- **Consequently, actual results may differ from these targets and forecasts. Investors are therefore cautioned not to make investment decisions based solely on these forward-looking statements**

Goals that Should Be Reached

(from FY2007 Earnings Results Briefing material)



Goals that Should Be Reached



- **Medium-Term**
Move from the browser business to the platform business

- **FY2008 and FY2009**
Completion of the ALP project

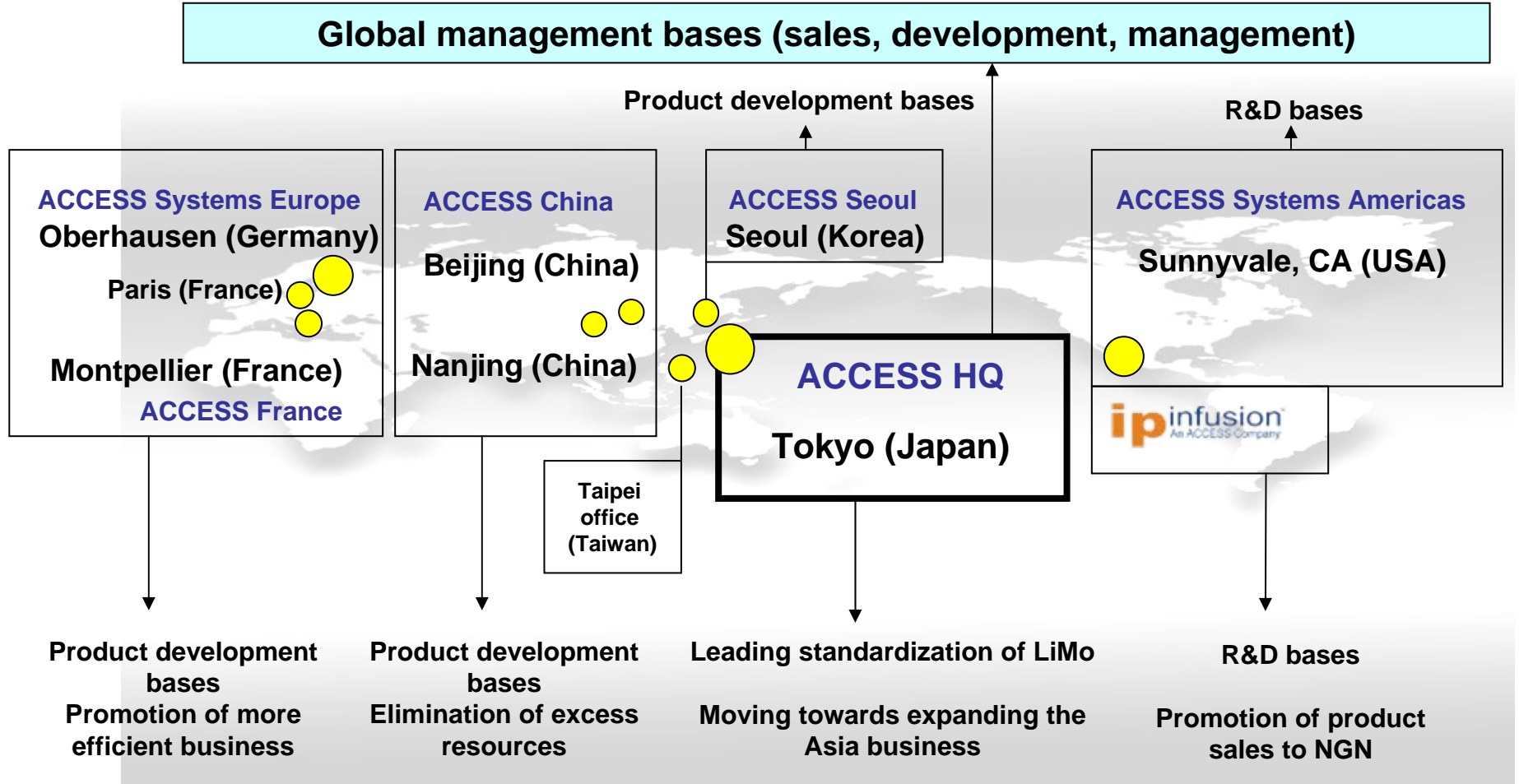
- **FY2008**
Become profitable: Consolidated ordinary profit 1.1 billion yen
Consolidated net profit 700 million yen
Further improve the management system and development efficiency
(continued from FY2007)

I. Efforts since FY2007

Improvements in the global management/development system

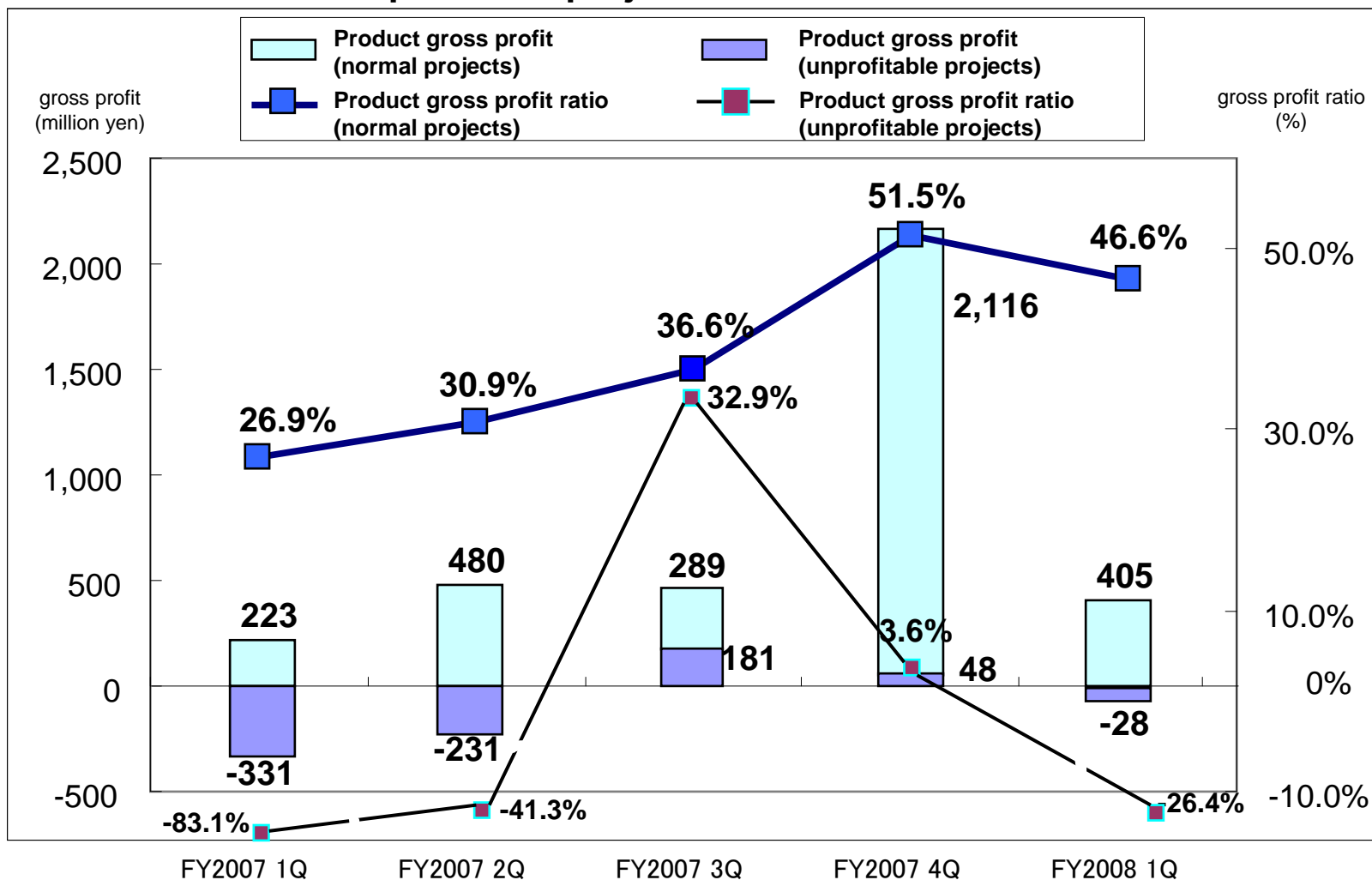


Division of responsibilities among regions and strengthening of global partnerships resulted in greater R&D and product development efficiency



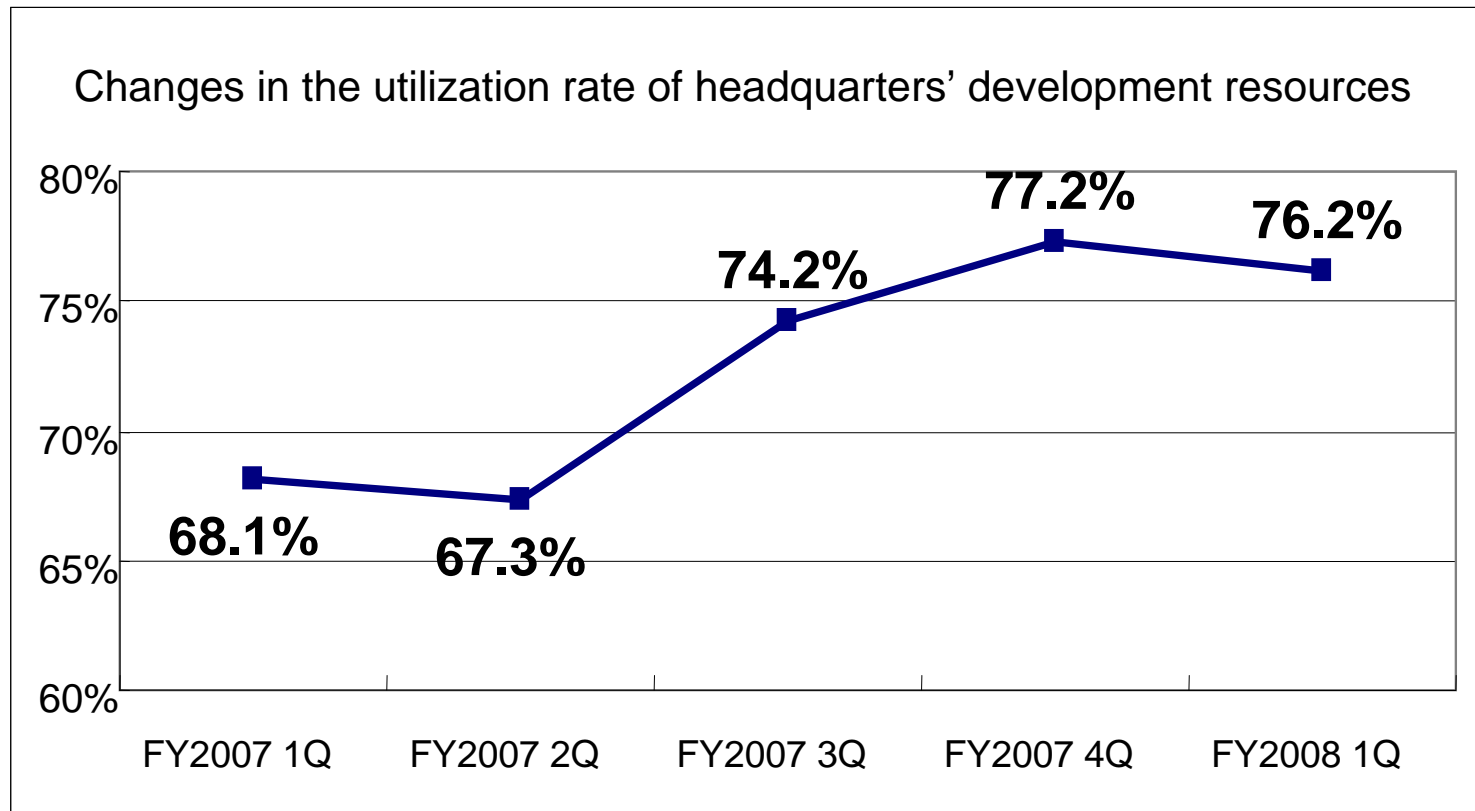
Improvement in gross profit ratio for products

Improvement in the gross profit ratio for products for normal projects and decline in loss on unprofitable projects



Increase in the utilization rate of headquarters' development resources

Improvement in the utilization rate of headquarters' development resources as a result of stricter discussions regarding projects



(Including the departments directly involved in development and managers)

II. ALP Project

Major ACCESS Linux Platform (ALP) projects



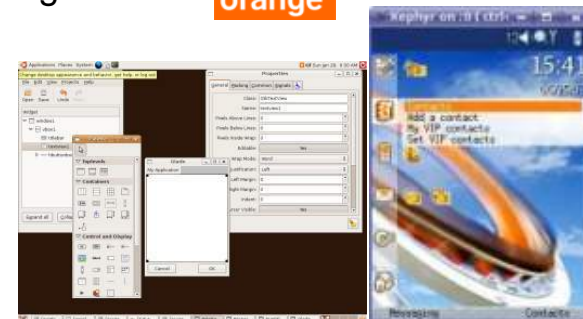
(1) Samsung handset for Orange (expected to be shipped in the second half of 2008)

[Point 1] Installation of Orange Pack as a result of cooperation with Orange

[Point 2] Open Linux Platform

- Distributing ALP SDK and possibility of downloading applications
- Possibility to run PalmOS applications

[Point 3] Already LiMo compatible



(2) Overseas projects (2) (expected to be shipped in the first half of 2009)

[Point 1] ALP makes it possible to realize advanced user interface (UI)

[Point 2] Easy to develop iPhone like privately-developed handsets



(3) DoCoMo project (expected to be shipped in the second half of 2009)

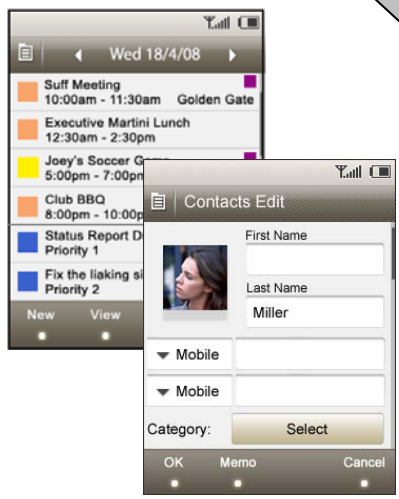
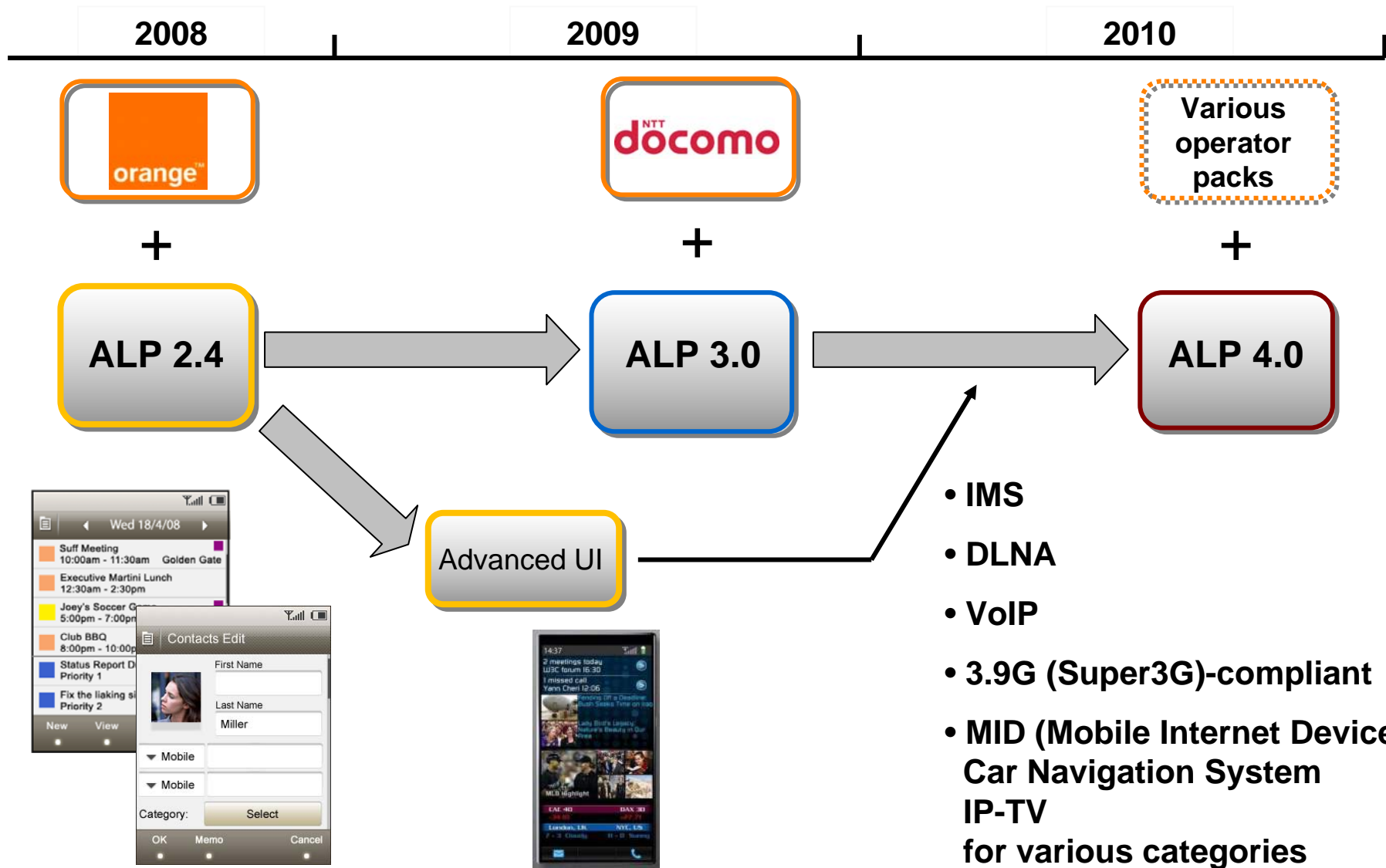
[Point 1] Apply ALP to multi-function and high quality Japanese market

[Point 2] Develop an operator pack with DoCoMo

[Point 3] Makes it easy for overseas vendors to enter the market



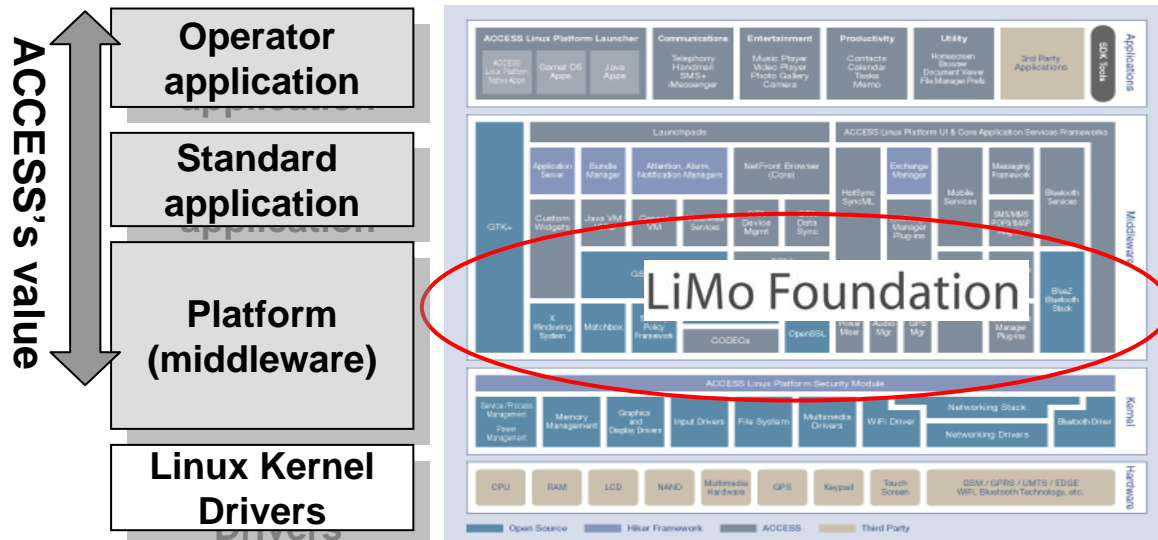
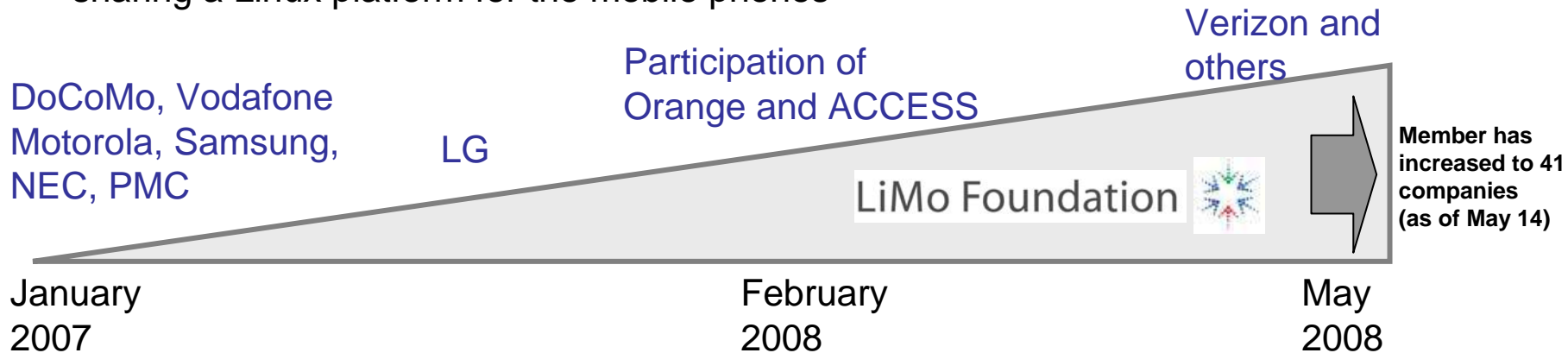
ACCESS Linux Platform (ALP) roadmap



Leveraging LiMo Foundation and leading the market



- LiMo makes possible cooperation between the various companies with the goal of sharing a Linux platform for the mobile phones



- For ACCESS, LiMo is
 - a venue to work to spread the Linux handset market
 - a reflection of operator's desires
 - Provide SDK
- Develop ALP (LiMo compliant) products

III. Expansion of existing businesses and Recent inquiries

NetFront® Browser

- NetFront® Browser: browser compatible
- NetFront® Browser Widgets
- Increase in shipments for the IP-TV/STB/DTV



Moving towards melding of broadcast and communication

- Greater shipments of NetFront® Browser DTV Profile One-seg Edition

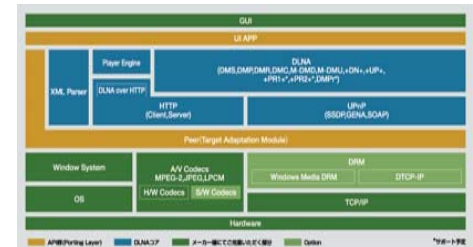
Moving towards NGN

- NetFront® IP Connect middleware
- Greater shipments of ZebOS®



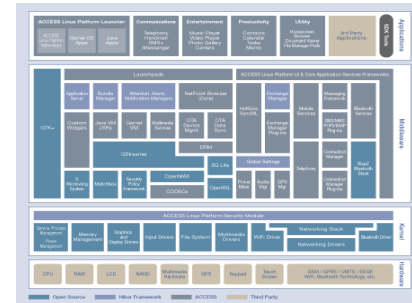
Moving towards household appliance tie-up

- DLNA :
NetFront® Living Connect



ACCESS Linux Platform (ALP)

- Numerous business consultations and inquiries
 - Major operators in the U.S. and Europe, handset vendors, chip-set vendors
 - Turn-key solution for low-end handsets for the Chinese market → Compatible with the mPhone



Existing businesses

- Handsets with browsers for the North American market → expected shipment of various models within the year
- NetFront® Browser Widgets → inquiries, orders under way
- NetFront® IP Connect → various inquiries
- DLNA related products → various orders from both inside and outside of Japan. Products are expected to be shipped within the year
- MID (Mobile Internet Device), PND (Personal Navigation Device) → various inquiries, etc.

Appendix:

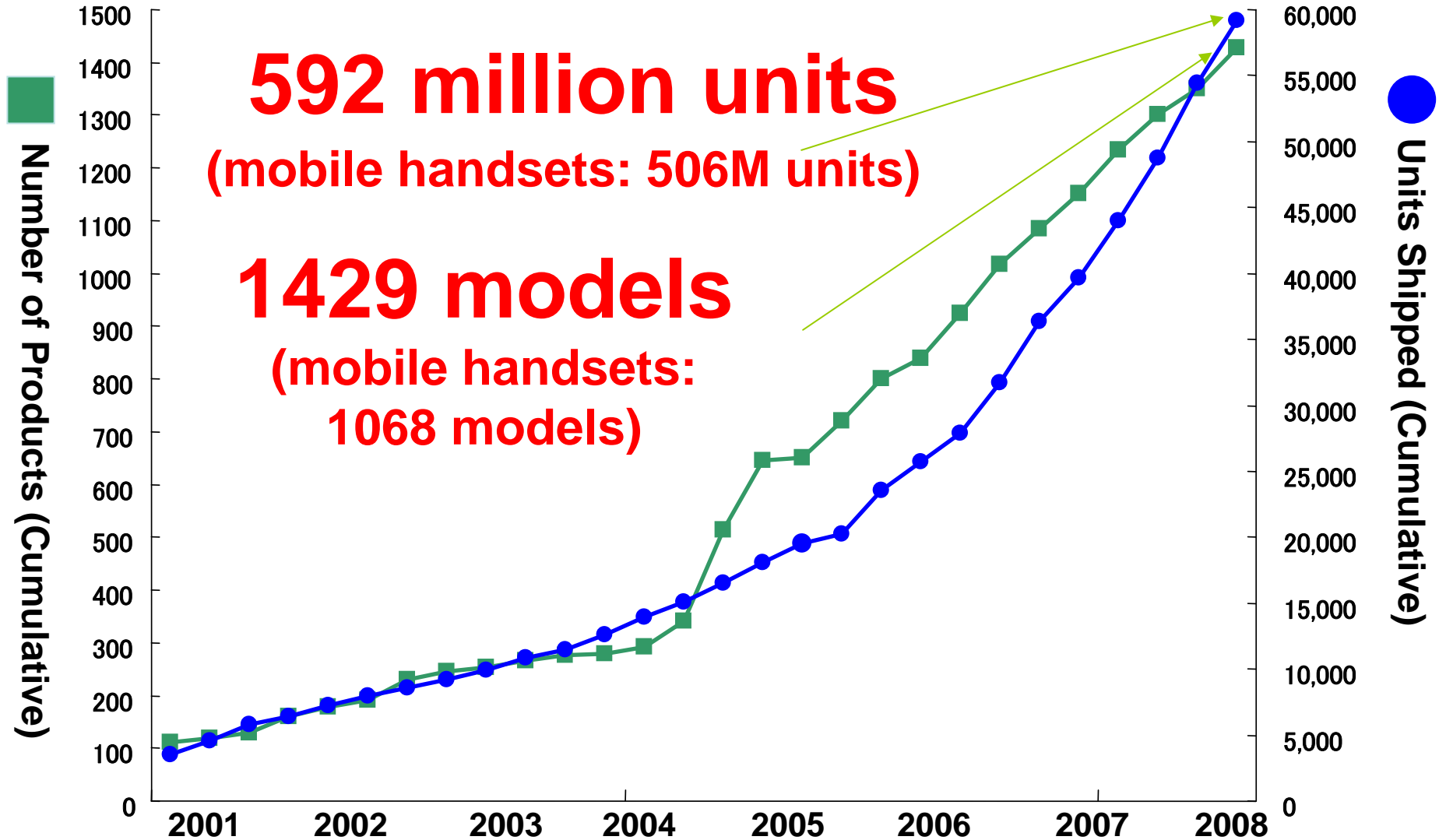
Achievements from Existing Businesses

Over 500 Million NetFront Series Units Shipped (Cumulative)



(As of May 30, 2008)

(10,000 units)



High-End Products from All Domestic Carriers 2008 Summer Models



New products in the 2008 Summer models



Globally Expanding Business

Samsung Models with NetFront Browser Products



Globally Expanding Business

Samsung Models with NetFront Browser Products



Globally Expanding Business

Sony Ericsson Models with NetFront Browser Products



Walkman™ music phones

- W200i/c Triband Q2/07
- W300i/c Triband Q2/06
- W350i Quadband+Edge Q1/07
- W380i/a/c Quadband+EDGE Q1/07
- W550i/c Triband Q4/05
- W580i/c/im Quadband+EDGE Q3/07
- W600i/c Quadband+EDGE Q4/05
- W610i/c Triband+EDGE Q2/07
- W660i Triband+UMTS Q2/07
- W710i/c Quadband+EDGE Q3/06
- W760i Quadband+Edge+UMTS announced
- W810i/c Quadband+EDGE Q1/06
- W830i/c Triband+UMTS Q3/06
- W850i Triband+UMTS Q3/06
- W880i/W888c Triband+UMTS Q1/07
- W890i Quadband+Edge+UMTS Q1/07
- W900i/c Triband+UMTS Q4/05
- W910i/W908c Quadb.+UMTS+EDGE Q1/08
- W980i Quadband+Edge announced



Cyber-Shot™ imaging phones

- K790a/i/c/K800i Triband+EDGE/UMTS Q2/06
- K810i/K818c Triband+UMTS (Q1/07 / Q2/07)
- K850i/K858c Triband+EDGE (+UMTS) Q3/07
- K550i/c Quadband+EDGE Q1/07
- K550im Triband+EDGE i-mode™ Q1/07
- K610i Triband+UMTS Q2/06
- K610im Triband+UMTS i-mode™ Q3/06
- K630i Triband+EDGE+UMTS Q1/08
- K770i Triband+UMTS Q3/07



Feature phones

- C702 Quadband+Edge announced
- C902 Quadband+Edge+UMTS announced
- G502i/c Quadband+UMTS announced
- K310i/a/c Triband Q2/06
- K320i Triband Q4/06
- K510i/a/c Triband Q2/06
- K530i Triband+UMTS Q3/07
- K618i Triband+UMTS Q3/06
- K660i Quadband+UMTS Q1/07
- V630i Triband+UMTS Q2/06
- V640i Triband+EDGE+UMTS Q3/07
- S500i/c Quadband+EDGE Q2/07
- T650i/c Triband+UMTS Q3/07
- Z310i/a Triband Q1/07
- Z530i/c Triband Q2/06
- Z550i/a/c Triband Q3/06
- Z558i/c Triband Q4/06
- Z610i Triband
- Z710i/c Quadband+EDGE Q3/06
- Z750i/a Quadband+EDGE+UMTS HSDPA Q3/07
- Z770i Triband+UMTS Q1/07
- Z780i Quadband+UMTS+EDGE announced



Globally Expanding Business

Sony Ericsson Models with NetFront Browser Products



○ 2008 Spring/Summer Models



- G502i/c** Quadband+UMTS *announced*
- Z780i/a** Quadband+Edge+UMTS *announced*
- W980i** Quadband+Edge *announced*
- C702** Quadband+Edge *announced*
- W760i** Quadband+Edge+UMTS *announced*
- C902** Quadband+Edge+UMTS *announced*
- W350i** Quadband+Edge *announced*
- Z770i** Triband+UMTS *announced*

Strategic move aiming “NetFront on all devices”

Digital TV



Regza ZV500 Series



Regza ZH500 Series

TOSHIBA



UT32WP770B



UT37XP770B



UT42XP770B

Hitachi

Car Navigation



HX-1000D



HW-1000D

Panasonic



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high quality communication
and entertainment for
connected users around
the world.*

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